

Paris, January 18, 2021

Flexstone Partners promotes three experts to Managing Director in recognition of their strong contribution to the development of the firm over the years.

Flexstone Partners, a leading asset manager specialised in small and mid-cap global private equity markets, today announces that Caroline Gibert, David Marcus and Zélie Saint-Zéby have been promoted to Managing Director.

“David and Zélie both joined in 2011 and are our two most experienced investment directors. They have both made exceptional contributions to our investment process while also demonstrating strong leadership within our firm and our portfolio companies” **said Eric Deram, Managing Partner at Flexstone Partners.** “Caroline has been a valuable member of our team for several years in the areas of investor relations and business development. She has been a driving force behind our fundraising initiatives since she joined in 2014.

“We are very proud to recognize the accomplishments of Caroline, David and Zélie with these well-deserved promotions. Not only are they extraordinarily talented individuals, but they are also great stewards of the character and culture of our firm. They will certainly continue to play significant roles in the future growth of Flexstone.”

As Managing Directors, Marcus and Saint-Zéby will continue to actively engage in the execution and management of investments in the US and in Europe respectively, and serve as Flexstone representatives on Advisor Boards and Board Observers on co-investments made by Flexstone Funds. Both are part of Flexstone’s local Investment Committees in the US and Europe respectively.

As a Managing Director and Head of ESG, Gibert will lead the firm’s ESG initiatives and continue to contribute to the development and marketing of the firm’s global offering

David Marcus, Managing Director

David Marcus joined Caspian Private Equity, a predecessor to Flexstone Partners, in 2011. Prior to Caspian, he was a Senior Associate at Continental Entertainment Capital, where he focused on sourcing investments and advising on capital raising in the media industry. Before Continental Entertainment Capital, David was a Director at Drum Capital Management, where he focused on distressed debt and turnaround opportunities, both domestic and in emerging markets. Earlier in his career he was an Associate at Bassini Playfair & Associates, LLC, where he focused on private equity and credit opportunities in Latin America. David holds an MBA from the Fuqua School of Business at Duke University and a BA Economics from Franklin & Marshall College.

Zélie Saint-Zéby, Managing Director

Prior to joining Euro Private Equity, a predecessor to Flexstone Partners, Zélie worked for Deutsche Bank Asset Management in Switzerland. Previously, she was an analyst for Société Générale in the Financial Sponsor Coverage department based in London. Zélie was in charge of fund analysis and involved in private equity deal origination. Zélie holds a Master from ESCP-EAP and a Master from Institut d’Etudes Politiques in Paris.

Caroline Gibert, Managing Director, Head of ESG

Prior to joining Euro Private Equity, a predecessor to Flexstone Partners, Caroline spent five years with Omnes Capital (ex-Crédit Agricole Private Equity) where she focused on the marketing and investor relations functions dedicated to the mid-market buyout funds. Previously, she worked for Amundi Asset Management in international marketing and sales and was in charge of funds distribution for institutional clients. Caroline graduated from HEC (Paris) with an MA in Marketing.

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About Flexstone Partners

Flexstone Partners (“Flexstone”)¹, an affiliate of Natixis Investment Managers, is a leading investment solutions provider in private assets with a global reach and local footprints in New York, Paris, Geneva, and Singapore. It specializes in the selection of private equity, private debt, real estate, and infrastructure fund managers for investment by Flexstone’s clients. Flexstone manages primary and secondary investments as well as co-investments. Flexstone’s expertise is distinguished by a high flexibility in building customized portfolios that are tailored to the unique needs and constraints of each investor whether institutional or private individual². Flexstone offers a large range of services, from advising on private assets portfolio construction to the management of fully discretionary separate accounts and funds of funds. Flexstone, with more than 40 professionals, manages \$7.8 billion³. It is a majority owned subsidiary of Natixis Investment Managers, one of the largest investment managers worldwide.

Further information: www.flexstonepartners.com

1 - Flexstone is the name that collectively identifies Flexstone and its underlying companies.

2 - Under certain conditions related to marketing and prospection regulatory requirements specific to each entity.

3 - Source: Flexstone Partners at 6/30/2020. Assets under management and advisory made up of commitments for closed-end private placement funds, and sum of Net Asset Value and unfunded commitments otherwise.

About Natixis Investment Managers

Natixis Investment Managers serves financial professionals with more insightful ways to construct portfolios. Powered by the expertise of more than 20 specialized investment managers globally, we apply Active Thinking® to deliver proactive solutions that help clients pursue better outcomes in all markets. Natixis Investment Managers ranks among the world’s largest asset management firms¹ with nearly \$1.1 trillion assets under management² (€910.0 billion).

*Headquartered in Paris and Boston, Natixis Investment Managers is a subsidiary of Natixis. Listed on the Paris Stock Exchange, Natixis is a subsidiary of BPCE, the second-largest banking group in France. Natixis Investment Managers’ affiliated investment management firms include AEW; Alliance Entreprendre; AlphaSimplex Group; DNCA Investments³; Dorval Asset Management; Flexstone Partners; Gateway Investment Advisers; H2O Asset Management; Harris Associates; Investors Mutual Limited; Loomis, Sayles & Company; Mirova; MV Credit; Naxicap Partners; Ossiam; Ostrum Asset Management; Seeyond; Seventure Partners; Thematics Asset Management; Vauban Infrastructure Partners; Vaughan Nelson Investment Management; Vega Investment Managers⁴; and WCM Investment Management. Additionally, investment solutions are offered through Natixis Investment Managers Solutions, and Natixis Advisors offers other investment services through its AIA and MPA division. **Not all offerings available in all jurisdictions.***

For additional information, please visit Natixis Investment Managers’ website at im.natixis.com | LinkedIn: [linkedin.com/company/natixis-investment-managers](https://www.linkedin.com/company/natixis-investment-managers).

Natixis Investment Managers’ distribution and service groups include Natixis Distribution, L.P., a limited purpose broker-dealer and the distributor of various U.S. registered investment companies for which advisory services are provided by affiliated firms of Natixis Investment Managers, Natixis Investment Managers S.A. (Luxembourg), Natixis Investment Managers International (France), and their affiliated distribution and service entities in Europe and Asia.

¹ Cerulli Quantitative Update: Global Markets 2020 ranked Natixis Investment Managers as the 17th largest asset manager in the world based on assets under management as of December 31, 2019.

² Assets under management (“AUM”) as of September 30, 2020 is \$1,067.3 billion. AUM, as reported, may include notional assets, assets serviced, gross assets, assets of minority-owned affiliated entities and other types of non-regulatory AUM managed or serviced by firms affiliated with Natixis Investment Managers.

³ A brand of DNCA Finance.

⁴ A wholly-owned subsidiary of Natixis Wealth Management.